AdvanceMe Inc v. RapidPay LLC

Doc. 255 Att. 5

Case 6:05-cv-00424-LED Document 255 Filed 05/09/2007

Page 1 of 18

EXHIBIT Y

IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS TYLER DIVISION

ADVANCEME, INC.

)

Plaintiff,

)

V.

) CIVIL ACTION NO.

) 6:05-cv-424-LED-JDL

RAPIDPAY LLC, BUSINESS CAPITAL

CORFORSTIONS-FIROMANDS-DLC, Document 255 Filed 05/09/2007 Page 2 of 18

MERCHANT MONEY TREE, INC.,

REACH FINANCIAL, LLC, and FAST

TRANSACT, INC. d/b/a SIMPLE CASH

)

Defendants.

)

IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF TEXAS TYLER DIVISION

ADVANCEME, INC.,

Plaintiff,

v.

CIVIL ACTION NO.

6:06-cv-82-LED-JDL

AMERIMERCHANT, LLC,

PATENT CASE

Defendant.

VIDEOTAPE DEPOSITION OF: TOM McBREARTY February 13, 2007

PURSUANT TO NOTICE, the videotape deposition of TOM McBREARTY was taken on behalf of the Defendants First Funds, Merchant Money Tree, Reach Financial, and AmeriMerchant at 7800 East Tufts Avenue, Hyatt Regency, Thunder Pass Room, Denver, Colorado 80237, on February 13, 2007, at 9:32 a.m., before Susan G. Schneider, Shorthand Reporter and Notary Public within Colorado.

- and credits to us, and we could put those right on our
- ² system.
- And then the next step in the evolution was
- that we did all of the -- which is a fairly substantial Case 6:05-cv-00424-LED Document 255 Filed 05/09/2007 Page 3 of 18
- 5 IT project, to automate all of this on our mainframe
- system, which says that we could take in the
- ⁷ transactions directly, make the calculations, and they
- 8 wouldn't have to pass through, I mean, an intermediary,
- ⁹ which in this case would be -- in the original case was
- LeCARD, because we didn't want to -- we didn't want to
- 11 fool with the paper.
- Q. So once you'd automated the processing on your
- mainframe system, that means Diners Club's mainframe
- 14 system, right?
- A. Yes. It's a Citibank system that Diners Club
- operates on, uh-huh.
- 17 O. So once that had occurred, then LeCARD was no
- 18 longer involved in processing Diners Club/LeCARD
- electronic transactions; is that correct?
- A. Yes. That's true.
- Q. And do you recall when that switch occurred,
- and does that document DC Exhibit 3 help you at all?
- A. It certainly -- this is describing -- this
- document is describing that situation. So you know,
- when was the work done? Well, I would suggest to you

- ¹ A. Yes.
- Q. So that was the processing fee that Diners
- 3 Club charged to the restaurant for processing this
- transaction; is that correct?
 - Case 6:05-cv-00424-LED Document 255 Filed 05/09/2007 Page 4 of 18
- ⁵ A. That's correct.
- Q. Okay. And then going on to the next page?
- 7 A. This is what was referred to in the letter --
- in the letter to the restaurants as a letter of change.
- Q. Okay.
- A. And letter of change is a -- was a Diners Club
- terminology for a letter that was, again, generated by
- the mainframe to describe something that -- where the
- payment to the restaurant had a difference than what was
- submitted to Diners Club; some difference. It could be
- a chargeback. It could be something, but it explains
- what the change is --
- ¹⁷ Q. Okay.
- 18 A. -- between what they sent us and what we were
- paying them.
- Q. Okay. And what is this one? Explain what
- this is.
- A. Well, and this one would be pulling out -- in
- the total, it was described -- in the total of \$600 that
- they submitted, \$100 was a LeCARD charge. So that was
- going to be put over here, and it refers back to the

Page 32 statement here that says, there's the other \$500. So the \$500 constitutes the -- which would be 3 the regular Diners Club charges and the Carte Blanche charges. This is the \$100. This is the LeCARD charge. Case 6:05-cv-00424-LED Filed 05/09/2007 Page 5 of 18 Document 255 This is telling the restaurant, why is this only 500? We sent -- the restaurant sent us 600. Here's 500. Here's the other 100 that goes, you know, to LeCARD. 8 Okay. And then that's the page that has LC 0004 at the bottom right, right? 10 Α. Correct. 1.1 And then if we turn to the next page, that Ο. 12 page deals with the hundred dollars that is reflected on 13 the previous page; is that correct? 14 That's correct. Α. 15 Okay. And what does that page convey to the Ο. 16 restaurant? 17 I'm sorry. What does this --Α. 18 What is this page that's got LC 0005? 0. 19 LC 00005. Α. 20 Okay. Can you explain that to me, please? Ο. 21 This -- this is a statement that LeCARD Α. 22 sent to the restaurant to describe what happens with the 23 transaction that was referred to on LC 00004. And that 24 is -- now, this is the reconciliation of that, since the

hundred dollars is the gross transaction, that, you

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Page 56 1 Portion. Α. -- is applied to reduce the obligation; is Ο. 3 that correct? MS. WILLIAMS: Objection. Filed 05/09/2007 Page 6 of 18 Case 6:05-cv-00424-LED Document 255 5 (BY MR. SCHUURMAN) So am I --Q. 6 Α. Oh, I'm sorry. MS. WALLACE: I think there's an outstanding 8 question. 9 Α. I'm sorry. I was --10 (BY MR. SCHUURMAN) Does that -- that part Ο. 11 that you've just referred to, does that mean that the 12 food and beverage portion of a transaction is applied to 13 reduce the obligation, but not the tax and tip amount? 14 Α. Yes. 15 MS. WILLIAMS: Objection. 16 (BY MR. SCHUURMAN) Okay. And then could you Ο. 17 turn to the next page, which is LC 00008. And that is 18 the -- these two pages go together, I understand; that 19 the one appears on the back of the other, the two pages 20 that we've just looked at, the 7 and 8. If you look at 21 LC 00007, it says, "The terms and conditions printed on 22 the reverse of this agreement" -- do you see that in --23 Α. Oh, yeah, yeah. Yes, I --24 -- "are an integral part of this agreement and 25 CLI and restaurant agree to be bound thereby."

Page 57 LC 00008 is the reverse of the previous page? MS. WILLIAMS: Objection. Α. Okay. Had you ever seen terms (BY MR. SCHUURMAN) Document 255 Case 6:05-cv-00424-LED Filed 05/09/2007 Page 7 of 18 5 and conditions of that type? Α. I don't know that I've seen this exact Yes. one, but certainly I've seen these, and I would -- so yes. And then if you look at paragraph 5 --Ο. 10 paragraph 6, rather, "Restaurant shall maintain its 11 status as a Diners Club member establishment and shall 12 agree to process directly to Diners Club and be paid by 13 Diners Club." Do you see that? Yeah. Α. 15 And that's what you discussed earlier, that 16 they had to process directly to Diners Club; is that 17 correct? 18 Α. Yes. 19 And then what I'd like you to do is to turn to Ο. 20 the page that -- the second-last page? 21 Α. 11? 22 That's 11, yes, LC 11, and that is -- again, Ο. 23 it's a document from LeCARD to Club Lucky? 24 Uh-huh. Α. 25 And have you ever seen -- did you ever see a Q.

- 1 -- but we always had the responsibility of delivering
- the credits to the card member.
- O. And how would the card member receive that
- decredit? Would it just be an actual credit reflected on Case 6:05-cv-00424-LED Document 255 Filed 05/09/2007 Page 8 of 18
- 5 their statement, or would they actually receive moneys
- 6 from Diners Club?
- A. It was on the statement, and we caused it to
- be -- the statement rendition system, which is part of
- 9 the card member system, recognized it as -- and we
- mapped the -- I forget exactly how this worked. We
- mapped the transaction so that it would -- the charge
- and the credit would appear together on the statement.
- So you'd see ABC Restaurant, \$100; LeCARD credit, \$20.
- And they would always show up together on the statement,
- so it was netted out in what was the amount. We didn't
- send money. We netted it in the statement.
- Q. Okay. And previous to LeCARD's automated
- system, what would happen to the remaining balance after
- Diners Club would credit the card member account? Where
- 20 -- what would happen to that remaining balance?
- A. Well, we'd take our fee and we'd pay LeCARD.
- Q. And at that time, were the payments to LeCARD
- by ACH as well?
- A. I'm not sure. It -- I don't think there would
- have been a good reason for us to pay by check, and if

Page 103 1 correctly and be able to reconcile, that's all they care 2 about. Mr. McBrearty, I'd like you to look at Right. 4 the document that was marked as Exhibit 3. Case 6:05-cv-00424-LED Document 255 Filed 05/09/2007 Page 9 of 18 5 Uh-huh. Α. 6 And if you could turn to the page that's Ο. LC underscore 00004 in the right-hand corner. 8 Uh-huh. Α. 9 You explained that the -- that LC 00004 is a Q. 10 letter of change; is that correct? 11 Α. Yes. 12 And that this document would be generated by Ο. 13 Clever Ideas --14 Α. No. 15 -- or LeCARD, by LeCARD? Ο. 16 Α. No. 17 This document is generated by Diners Club? Ο. 18 Α. Yes. 19 Okay. And is it correct that this letter of Ο. 20 change was necessary because the -- these transactions 21 that are reflected here included a hundred-dollar LeCARD 22 transaction? 23 Α. Yes. Okay. And when -- at the time that this 24 25 statement was generated, if Diners club received a

- LeCARD transaction, they would send the entire
- transaction to LeCARD; is that correct?
- 3 A. I don't think so. Let me -- no. That
- wouldn't -- that's not a correct statement. So it's --Case 6:05-cv-00424-LED Document 255 Filed 05/09/2007 Page 10 of 18
- Q. How do you explain what would happen?
- A. So I would say this: You have to go back and
- you have to look at these -- these two pieces in its --
- 8 so Nos. 3 and No. 4 go together. And this, a restaurant
- ⁹ was sending in charges directly to Diners Club, and
- those charges were regular Diners Club charges, Carte
- Blanche charges, and LeCARD charges, the three types.
- And that combination was \$600. That's indicated,
- because it says here in one of these statements that
- that's what this example is, but -- without finding
- them, that this is -- they sent in \$600 worth of
- charges.
- And what our system did was take that in and
- say, here's \$600. We owe the restaurant 500. That
- would be for the Diners Club and Carte Blanche charges.
- So we're going to pay them \$500, and the system would
- 21 pay them and generate this statement. But, of course,
- it doesn't balance with what they sent us, which was
- \$600, so it -- there's a letter of change comes out that
- goes with the statement.
- And the letter of change is what's just -- the

- reason it's called "change" is, what's changed from what
- you sent us to what we paid you. And there can be a lot
- of reasons that that might be the case, refunds and
- chargebacks and all. There's a long list of things. Case 6:05-cv-00424-LED Document 255 Filed 05/09/2007 Page 11 of 18
- 5 And one of those things is that there was a
- 6 LeCARD transaction, which is what this is, the
- hundred-dollar one. And this is telling the merchant,
- 8 You sent us -- they know they sent us 600. Here's your
- ⁹ 500. You got paid. And here's the reason that we paid
- this, because you had a LeCARD transaction, and that's
- 11 -- we sent the money to LeCARD. And it says in there
- the reason, LeCARD will settle directly with you.
- And that's that other math, which is the next
- page, which is, we tell them that LeCARD is going to
- settle with them. Then LeCARD actually does, and they
- send them this document. So that's the continuum.
- Q. Okay. So I think you answered my question.
- 18 Maybe I just didn't word it right, but --
- A. No, I know it's complicated. It's hard not to
- go through all the steps and pick -- it's hard to pick
- out one little piece of it, you know.
- Q. Okay. So let me make sure I understand, then,
- what you just testified to. So in this context, in this
- transaction, there was a total amount of \$600?
- A. Right.

- Q. 100 of that included a LeCARD transaction?
- ² A. Right.
- O. Diners Club received the transactions from the
- 4 restaurant --
- Case 6:05-cv-00424-LED Document 255 Filed 05/09/2007 Page 12 of 18
- 5 A. Uh-huh.
- 6 Q. -- correct? And upon recognizing that a
- hundred dollars of the 600 was a LeCARD transaction,
- 8 Diners Club forwarded that information to LeCARD? Is
- 9 that -- is that how that worked?
- 10 A. Yes. Let me give you -- well, we got the
- hundred-dollar transaction in, and we did several things
- ¹² with it.
- 13 Q. Okay.
- A. We took our fee. We calculated the 20 percent
- credit and sent that over to the merchant -- I mean, to
- the card member system, along with the original
- ¹⁷ transaction.
- 18 Q. Okay.
- A. So two transactions went to the card member
- system for billing to the card member, and then we would
- send the net amount to LeCARD. So we weren't sending
- LeCARD the hundred dollars. We were sending them the
- 23 net.
- Q. Okay. And that's the net minus Diners Club's
- processing fees, and anything else?

Page 107 And the credit to the card member. Α. The credit to the card member. Did Diners Ο. 3 Club forward the amount of tax and tip from transactions to restaurants, or was that LeCARD? Case 6:05-cv-00424-LED Filed 05/09/2007 Page 13 of 18 Document 255 5 LeCARD. Α. 6 Mr. McBrearty, were you asked to provide any Ο. 7 documents to defendants' counsel in this case? R Α. No. 9 Were you asked to search for any documents in 0. 10 connection with this litigation? 11 Α. No. 12 Have you had any communications regarding this Ο. 13 litigation other than at the deposition today? 14 No. Α. 15 Is your employer aware that you're attending 16 the deposition today --17 Α. My --18 -- your former employer? Ο. 19 My former employer is fully aware, yes. Α. 20 wanted to make sure that that was the case, you know. 21 0. Okav. So you at least communicated with 22 Diners Club concerning the deposition today; is that 23 correct? 24 Yeah. Α. 25 And, also, I just want to MS. WALLACE:

Page 117 1 Okay. And then I wanted to refer you to the Ο. 2 same Exhibit 3, to pages LC four zeros followed by a 4 and four zeros followed by a 5. And I think you explained that pretty clearly, but I just wanted to be Case 6:05-cv-00424-LED Document 255 Filed 05/09/2007 Page 14 of 18 5 sure that there's no misunderstanding. For a transaction as reflected in LC 00004, 6 for that transaction, that LeCARD transaction where it says, "LeCARD will settle directly with you" -- do you see that? 10 Α. Yes. 11 Diners Club, so for that transaction, did all Ο. 12 the processing aspects of it, didn't it? 13 MS. WILLIAMS: Objection. 14 MR. SCHUURMAN: What is the objection? 15 MS. WILLIAMS: It's vaque. 16 (BY MR. SCHUURMAN) Do you understand my Ο. 17 question? 18 Α. Ask me again. 19 Let me -- for that particular Ο. 20 transaction that's reflected on this page, this hundred 21 dollars --22 Uh-huh. Α.

-- for that transaction, Diners Club handled

that transaction by receiving the transaction

information from the merchant electronically and

23

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- authorizing that transaction; is that correct?
- ² A. Yes.
- O. In addition, Diners Club would handle that
- transaction on its mainframe, as you previously
 Case 6:05-cv-00424-LED Document 255 Filed 05/09/2007 Page 15 of 18
- ⁵ testified; is that correct?
- ⁶ A. Yes.
- ⁷ Q. And the only thing -- and Diners Club would
- 8 then send the information about the transaction to
- 9 Clever Ideas and would send the transaction amount to
- 10 Clever Ideas; is that correct?
- 11 A. Yes. I'm --
- Q. Please explain.
- 13 A. The transaction amount is the troubling term
- 14 there.
- ¹⁵ O. Okay.
- A. So I -- but let me just -- the answer is yes,
- that this letter says that the transaction amount, which
- was a hundred dollars, was not paid to the restaurant.
- 19 And this is telling them why.
- Q. Right.
- A. And then that hundred dollars, the transaction
- amount, if you will, then gets manipulated. So the
- hundred dollars -- we take our fee and put 20 percent
- over here to the card member, so Clever Ideas is sent
- the net of those things. Then Clever Ideas subsequently

- takes that net and takes the tax and tip, which is
- ² another amount.
- Q. And Clever Ideas then takes and tax and tip
- out and sends that to the merchant?
- Case 6:05-cv-00424-LED Document 255 Filed 05/09/2007 Page 16 of 18
- 5 A. That's correct.
- ⁶ Q. And the balance, Clever Ideas applies to
- reduce the obligation owed to it by the merchant?
- 8 A. That's correct.
- 9 O. And it doesn't do -- in other words, it
- doesn't somehow become part of the processing
- ¹¹ environment?
- A. No. The processing ends at Diners. Diners
- 13 Club has done the processing, and we make a payment --
- we made a payment to LeCARD, and then they further split
- up that payment.
- ¹⁶ Q. Okay.
- A. It's not -- that's -- there's some processing,
- but it's not credit card processing.
- Q. Thank you.
- And then you were asked a question about what
- type of information was given to restaurants about how
- Diners Club and LeCARD operated -- and, again, I'd like
- you to refer to Diners Club Exhibit 3 -- that certainly
- the restaurants were told by Clever Ideas-LeCARD that
- LeCARD transactions were captured electronically and

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Page 130
             IN THE UNITED STATES DISTRICT COURT
1
              FOR THE EASTERN DISTRICT OF TEXAS
                         TYLER DIVISION
2
   ADVANCEME, INC.
3
   P1 £39e;6:05-cv-00424-LED
                            Document 255
                                          Filed 05/09/2007
                                                          Page 17 of 18
                                          CIVIL ACTION NO.
5
   v.
                                          6:05-cv-424-LED-JDL
                                          PATENT CASE
   RAPIDPAY LLC, BUSINESS CAPITAL
6
   CORPORATION, FIRST FUNDS LLC,
                                       )
7
   MERCHANT MONEY TREE, INC.,
   REACH FINANCIAL, LLC, and FAST
   TRANSACT, INC. d/b/a SIMPLE CASH
   Defendants.
              IN THE UNITED STATES DISTRICT COURT
10
               FOR THE EASTERN DISTRICT OF TEXAS
11
                         TYLER DIVISION
   ADVANCEME, INC.,
12
13
   Plaintiff,
                                          CIVIL ACTION NO.
14
   v.
                                           6:06-cv-82-LED-JDL
                                           PATENT CASE
15
    AMERIMERCHANT, LLC,
    Defendant.
16
        I, Susan G. Schneider, a Certified Shorthand
17
    Reporter in and for the State of Colorado hereby certify
18
19
    to the following:
        That the witness, Tom McBrearty, was duly sworn by
20
    me and that the transcript of the oral deposition is a
21
    true record of the testimony given by the witness;
22
        That the deposition transcript was submitted on
23
                  to the witness or to the attorney for the
24
    witness for examination, signature and return to me by
25
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1	MARUN 37, 2007.
2	That the amount and time used by each party at the
3	deposition is as follows:
4	Mr. Schuurman: 2 hrs. 29 min. Case 6:05-cv-00424-LED Document 255 Filed 05/09/2007 Page 18 of 18 Ms. Williams: 50 min.
6	That pursuant to information given to the deposition
7	officer at the time said testimony was taken, the
8	following include all parties of record:
9	Sarah Block Wallace, Esq., for the Deponent
L O	William G. Schuurman, Esq., for First Funds,
L1	Merchant Money Tree, Reach Financial, and
12	AmeriMerchant
13 14 15 16	I further certify that I am neither counsel for, related to, nor employed by any of the parties or attorneys in the action in which this proceeding was taken and further, that I am not financially or otherwise interested in the outcome of the action. Further certification requirements pursuant to Rule 203 of the TRCP will be certified to after they
18	Certified to by me this 19th day of February, 2007.
19	
20	
21	
22	Susan G. Schneider
23	Shorthand Reporter
24	* OF TO LEAD TO THE REAL PROPERTY OF THE PROPE